

Message Text

CONFIDENTIAL

PAGE 01 QUITO 03108 101827Z

70

ACTION COA-02

INFO OCT-01 ARA-16 ISO-00 L-03 DLOS-07 IO-14 AGR-20 AID-20

EB-11 RSC-01 COME-00 TRSE-00 SWF-02 EUR-25 CG-00

DODE-00 DOTE-00 FTC-01 HEW-08 CIAE-00 INR-10 NSAE-00

PA-04 USIA-15 PRS-01 SP-03 SS-20 NSC-07 H-03 SCA-01

SCS-03 DRC-01 /199 W

----- 110263

R 101746Z MAY 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 1007

INFO AMEMBASSY LIMA

AMCONSUL GUAYAQUIL

C O N F I D E N T I A L QUITO 3108

E.O. 11652: GDS

TAGS: EFIS, EC, US

SUBJ: FISHERIES TALKS: POSSIBILITY OF PRELIMINARY CONTACTS

REF: STATE 88772

1. REFTEL, IN REPORTING MEETING WITH SAN DIEGO TUNA INDUSTRY REPS, RAISED QUESTION WHETHER CHIEF OF NATIONAL FISHERIES ENTERPRISE VICENTE TAMARIZ MIGHT VISIT US TO ENGAGE IN PRELIMINARY, INFORMAL AND UNPUBLICIZED DISCUSSIONS WITH US INDUSTRY. AFTER MULLING THE IDEA OVER FOR SOME DAYS, WE HAVE CONCLUDED THIS IS AN EXCELLENT PROPOSAL AND ONE WHICH MIGHT VERY WELL BE PUT TO THE TEST IN THE NEAR FUTURE.

2. HOWEVER, WE DO NOT BELIEVE IT IS NECESSARY -- OR EVEN DESIRABLE -- TO AWAIT "FIRM INDICATION FROM GOE THAT IT IS PREPARED TO PROCEED WITH DISCUSSIONS" (PARA FOUR REFTEL). IF GOE WERE TO ISSUE UNEQUIVOCAL GO-AHEAD NOW OR IN NEAR FUTURE WE COULD BE EMBARRASSED BY US INDUSTRY'S APPARENT LACK OF PREPARATION AND RELUCTANCE TO ENGAGE IN
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 QUITO 03108 101827Z

DISCUSSIONS. RATHER, IN ADDITION TO LETTING SAN DIEGO

GAUGE AT FIRST HAND DEGREE OF GOE INTEREST IN ASSOCIATION, WE SEE VISIT BY TAMARIZ AS A POTENTIAL CATALYST WHICH COULD SERVE TO CHANNEL INDUSTRY THINKING ALONG MORE CONSTRUCTIVE LINES.

3. OF COURSE, WE ARE AS YET NOT SURE HOW IDEA WOULD SIT WITH INTERESTED GOE AUTHORITIES ALTHOUGH, AS INDICATED ABOVE, WE DEFINITELY THINK IT IS WORTH EXPLORING. IF, AS SEEMS POSSIBLE, THE GOE'S APPARENT RELUCTANCE IS CONCENTRATED IN THE FOREIGN OFFICE, THIS WOULD BE A USEFUL MEANS OF GETTING THE PROJECT OFF DEAD CENTER BY PUTTING THE EXPERTS IN CONTACT WITH EACH OTHER.

4. WE WOULD THEREFORE PROPOSE TO RAISE THE QUESTION WITH TAMARIZ ALONG THE FOLLOWING LINES. US INDUSTRY REPS HAVE INDICATED THEIR DESIRE FOR A BRIEF AND INFORMAL VISIT TO SAN DIEGO BY TAMARIZ, TO EXCHANGE IMPRESSIONS IN ADVANCE OF ASSOCIATION DISCUSSIONS, WITH THE AIM OF ANSWERING GENERAL QUESTIONS RE GOE INTENTIONS AND DESIRES. WE BELIEVE SUCH A VISIT WOULD BE VERY USEFUL IN HELPING OUR INDUSTRY TO ADDRESS THE QUESTION OF ASSOCIATION AND TO FORMULATE WHAT WOULD HOPEFULLY BE A PROPOSAL SUFFICIENTLY INTERESTING TO FORM THE BASIS OF INDUSTRY-TO-INDUSTRY TALKS. WE WOULD NOT FORSEE THESE EXCHANGES RECEIVING ANY PUBLICITY. DEPENDING ON HIS REACTION, WE WOULD BE PREPARED TO MAKE THE SAME PITCH ON HIS BEHALF TO UNDERSECRETARY FOR FISHERIES RIVADENEIRA, TO WHOM TAMIRIZ REPORTS FOR POLICY GUIDANCE.

5. WE WOULD WELCOME DEPARTMENT'S COMMENTS RE GENERAL APPROACH AND TIMING.
BREWSTER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FISHING INDUSTRY, TUNA, AGREEMENTS, FISHERIES MEETINGS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 10 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974QUITO03108
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740115-0485
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740557/aaaabyve.tel
Line Count: 94
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: STATE 88772
Review Action: RELEASED, APPROVED
Review Authority: GarlanWA
Review Comment: n/a
Review Content Flags:
Review Date: 12 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 SEP 2002 by WorrelSW>; APPROVED <11 FEB 2003 by GarlanWA>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FISHERIES TALKS: POSSIBILITY OF PRELIMINARY CONTACTS
TAGS: EFIS, EC, US, (TAMARAZ, VICENTE)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005